



**SHOTGUN**  
CAPITAL ADVISORS, LLC

## Document Destruction Industry Report

December, 2007

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Hello,

As 2007 draws to a close, we take this opportunity to thank everybody that contributed positively to the industries in which we participate.

The early results from our 2007 Document Destruction Industry Benchmark Study shows that many have enjoyed record growth this past year. Congratulations to all of you on your great success!

We wish you a very happy holiday season and continued success in 2008.

Sincerely,

Jim McGuire

[jim\\_mcguire@shotguncapital.com](mailto:jim_mcguire@shotguncapital.com)

[www.shotguncapital.com](http://www.shotguncapital.com)



## Needle-Stick Injuries (NSI's)

The Center for Disease Control reports 600,000 employees receive a needle-stick injury each year, resulting in hundreds of HIV, Hepatitis-B, and Hepatitis-C infections. Of these injuries, an astounding 22% are from disposal related causes and improperly disposed sharps. As service providers, your employees have one of the highest risks of exposure to NSI's in the healthcare system.



What I find unsettling is that NSI's in our industry are too often un-reported by employees. Why? A mixture of inadequate safety training and a fear for creating customer distress.

Your employees deserve (and are entitled to) proper safety education, personal protective equipment, and the ability to enter the healthcare system immediately after an exposure.

There are many safety education programs which provide Bloodborne Pathogen training. Take advantage of these resources, along with helpful information from the Center for Disease Control at:

[www.cdc.gov/niosh/topics/bbp](http://www.cdc.gov/niosh/topics/bbp)

Have you ever experienced a needle-stick incident? Please take this quick, three question survey below. It will allow you to view the results of the survey live.

[Needle Stick Survey](#)

Comments? Email me at [jim.mcquire@shotguncapital.com](mailto:jim.mcquire@shotguncapital.com)

## Opportunity 07-1109: Southeast United States

Shotgun Capital Advisors client #07-1109 is currently evaluating strategic alternatives, including the potential sale of their shredding business. With four modern mobile shredding trucks, two box trucks, and over 4,700 deployed containers, this business is perfect for a platform or tuck-in acquisition.

Interested parties should direct their inquiries to Jim McGuire at 817-421-5940.

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Shotgun Capital Advisors, LLC | 401 N. Carroll Avenue | Southlake | TX | 76092